

**THE EXCEL CENTER, LLC
BOARD OF DIRECTORS MEETING
FEBRUARY 1, 2021**

MINUTES

The Board of Directors of The Excel Center, LLC met at 8:30 a.m. February 1, 2021 via Zoom conference call. Present were:

Gita Baker, present	Staff/Other:	
Claudia Cummings, present	Shelley Ashley	April Long
Marianne Glick, present	Nigel Bryant	Corenn Lorenzini
Perry Griffith, present	Bustamante, Katie	Zaida Monell
Rich Horn, present	Ivan Cropper	Kim Myers
Jill Kramer, not present	Anne Davis	Lakia Osborne
Kent Kramer, present	Besty Delgado	Jen Rendant
Jay Oliver, present	Sheila Dollaske	Dan Scott
Doris Pryor, present	Corey Emery	Dan Riley
Shayla Webb, present	Emily Fritsch	Nate Simpson
	Lynn Greggs	Sarah Thomas
	Kelly Hannon	Danielle White
	Miriam Henry	

Board Chair Jay Oliver presided and called the meeting to order.

On a motion by Doris Pryor, duly seconded, the meeting minutes of the November 2, 2020 meeting were approved as previously distributed. Roll call by individual members' present were all in agreement of approval.

Dan Riley gave the Treasurer's report for the period through December 31, 2020. Dan noted the total year-to-date revenue is \$15,648,000, \$827,000 ahead of budget and total year-to-date operating income is \$1,755,000, \$1,536,000 ahead of budget. The Income Statement revenue shows Goodwill funding at \$13,650 per month representing GEI's in-kind rent to the Meadows Excel Center. The variance is due to expending available Foundation funds. State funding is ahead of budget due to September count exceeding budget – \$297,000, as well as Non-English Speaking Program (\$53,000) and Medicaid (\$13,000) funding greater than budgeted. Federal funding is ahead of budget due to several large CSP grant claims submitted to close out the federal year, in addition to Cares Act Grant income of \$80,000. Cash flow operations provided \$2,148,000 for the six months ended December 31, 2020. Investing activities used \$290,000 for the purchase of fixed assets and investments and net increase in cash year-to-date is \$1,858,000.

On a motion by Perry Griffith, duly seconded, the financial report through December 31 and accounts payable vouchers for October, November and December were approved unanimously. Roll call by individual members' present were all in agreement of approval.

Betsy Delgado introduced and commented on staff promotions of Lakia Osborne to Regional Director and Corenn Lorenzini to Clarksville Director.

Corey Emery reported on COVID-19 and highlighted the following:

- 1:1 ratio of student and technology (chrome books)
- Marion County is very active with communication and guidance, with other nine Excel located counties slower on communication
- Marion County rolled out a targeted plan using a spread model of 1,000/day and 25% or below of community spread, which is model being used for all locations
- Every Friday rates are calculated with all currently being in the green
- Directors have several reporting mechanisms to manage

Corey also reported on COVID impact related to credit attainment and goals, highlighting the following:

- Currently are four terms into COVID
- Credits given are 10,000 less at this time due to the scheduling of students being very limited
- Steady growth has begun from Term 1 to Term 3 of the school year from 4,500 to 7,000 credits obtained
- Last year, the first three terms netted 390 grads versus the current first three terms at 318

There was discussion on any different certifications being offered that have come about due to COVID and potential re-building of any certifications with greater accessibility options. There was also discussion on tracking those with a high school diploma, but want to obtain a certification and expansion opportunities.

There was further discussion on distance and project-based learning, leveraging staff, sharing resources, national partnerships and teaching across the network.

Corey commented on heavily engaging student enrollment and the shortened process to immediate engagement. He wrapped up discussions with technology, distance-learning and enrollment as being key factors moving forward.

There were no updates presented from the Mayor's Office.

There was no public comment, and the meeting was adjourned.