

THE EXCEL CENTER, LLC
BOARD OF DIRECTORS MEETING
AUGUST 8, 2022

MINUTES

The Board of Directors of The Excel Center, LLC met at 8:30 a.m. August 8, 2022, at Goodwill's headquarters. Present were:

Gita Baker, present
Tiffany Fletcher, present
Perry Griffith, present
Kent Kramer, present
Jay Oliver, present
Don Palmer, present
Laura Pickett, present
Doris Pryor, present
Josh Shelton, not present

Staff/Other:

Shelley Ashley	Brandon Marks
Jaylyn Brown	Kim Myers
Katie Bustamante	Lakia Osborne
Ivan Cropper	Khalilah Palmer
Anne Davis	Dan Riley
Betsy Delgado	Dan Scott
Steve Dillon	Sarah Thomas
Rachel Eble	Jen Wade
Corey Emery	Danielle White
Emily Fritsch	Toni Williams
Lynn Greggs	Rachel Zaudtke
Miriam Henry	

Board Chair Doris Pryor presided and called the meeting to order.

Doris introduced Don Palmer back as a Director on the GEI Board and she also welcomed new Director, Laura Pickett.

There was no public comment.

On a motion by Don Palmer, duly seconded, the meeting minutes of the May 2, 2022, meeting were approved as previously distributed. Roll call by individual members' present were all in agreement of approval.

Anne Davis requested the Board re-ratify all items that were approved (Accounts Payable Voucher Registers, Budget, Approval of Charter Renewals for 2022-23 School Year, School Calendar, Student Handbook and Evaluation Plan) from the May 2, 2022, meeting due to the Board moving into a virtual only meeting following a Covid exposure.

On a motion by Doris Pryor, duly seconded, the Board re-ratified all approved items as noted on the Agenda from May 2, 2022. Roll call by individual members' present were all in agreement of approval.

Dan Riley gave the Treasurer's report for the period through June 30, 2022. Dan noted the total year-to-date revenue is \$29,323,000, \$485,000 behind budget and total year-to-date operating income is \$858,000, \$221,000 ahead of budget. Goodwill funding represents the subsidy to be provided from the National Office (using Charter School Growth Fund) for the seats loaned to Elkhart. Since we did not exceed the available seats in either count, all seats will be funded by DOE. State funding is behind budget due to both enrollment counts being lower than projected. Federal funding is currently ahead of budget as ESSER II and III claims for the year were more than projected. Depreciation expense is over budget YTD due to the timing of assets received prior to the change in capitalization policy – five individual

schools make up the majority of the coverage. Investing activities used \$3,274,000, for the purchase of Fixed Assets and the advance to GEI to purchase additional investments with reserve funds.

On a motion by Jay Oliver, duly seconded, the financial statements for June and accounts payable for April, May and June were approved unanimously. Roll call by individual members' present were all in agreement of approval.

Corey Emery introduced James Capps, new Director at Michigan Street location.

Anne Davis introduced Miriam Henry, who has been promoted to Regional Director.

Corey reviewed the Year-End Data Report, highlighting the following:

- The Excel Centers, despite enrolling fewer students overall during School Year (SY) 2021-22, graduated nearly 100 more students compared to the prior SY.
- College and Career Readiness (CCR) rate increased from 98% in the 2020-21 SY to 99% in the 2021-22 SY.
- When considering the alternative adult accountability system, multiple school made large gains.
- The Excel Centers enrolled fewer students SY 2021-22 but saw fewer withdrawals and fewer student “no shows” after new student orientation.
- The general trend across the 15 Excel Centers for the 2021-22 SY is that outcomes are generally better than the hybrid/virtual SY in the 2020-21 SY but have not reached the outcomes of the 2019-20 SY that was interrupted by the pandemic late in the year.
- During 2021-22 SY intentional and dedicated work focused on curriculum/instruction and life coaching model to go beyond pre-Covid performance and strongly into our second decade of serving students.

There was discussion on attendance at the Excel Center – Bloomington location.

Miriam reported on the Community Advisory Teams (CAT) and the focus on community partners. This is being done in a multi-faceted approach with concentration in partnerships where there is both give and take. Miriam also spoke on current partners and their impact and noted bringing CAT back into the forefront and out in the community will directly affect enrollment.

There was discussion on the value proposition to employers for using Excel Center graduates along with an ask for further information and how board members could also be utilized.

Anne Davis reviewed the Safety Update, highlighting the following:

- Training: Central Office and School Leaders -
 - School Safety Specialist Training
 - Advanced School Safety Specialist Training
 - Red Cross First Aid Training and Safety Guidelines
- In-Schools -
 - Two-way radios in each classroom
 - Controlled access to each school's entrance
 - Trauma bags and leadership emergency kits
- Additionally –
 - Group-Me text connecting to all leadership and extended leadership support teams
 - Safety and lockdown drills multiples times each year

Betsy Delgado and Jen Wade commented on Jacob Barrett, Goodwill Industries International's "Achiever of the Year" award winner and showed a video of Jacob's accomplishments used during the award ceremony recently at Delegate Assembly in Toronto, Canada.

There were no updates/comments from the Mayor's Office.

The meeting was adjourned.