

**THE EXCEL CENTER, LLC
BOARD OF DIRECTORS MEETING
NOVEMBER 6, 2023**

MINUTES

The Board of Directors of The Excel Center, LLC met at 9:00 a.m. November 6, 2023, at Goodwill's headquarters. Present were:

Gita Baker, present
Kofi Barko, present
Garland Graves, present
Perry Griffith, present
Kent Kramer, present
Jay Oliver, present
Don Palmer, present
Laura Pickett, present
Doris Pryor, not present
Josh Shelton, present

Staff:

Shelley Ashley	Brandon Marks
Katie Bustamante	Kim Myers
Twyla Carlson	Khalilah Palmer
Josh Cooper	Lameca Perkins
Betsy Delgado	Kari Podany
Rachel Eble	Shonda Russell
Matt Fortney	Eric Schlegel
Emily Fritsch	Dan Scott
Lynn Greggs	Danielle White
Miriam Henry	L'Tanya White
Tiffany Jewell	Jeri Zawadzki
Kristen Kledzik	
Johnny Manson	

Guests:

Aden Avery, Charter School Growth Fund
Kim Bassett, Goodwill, Evansville
Joe Ferguson, Charter School Growth Fund
Cheryl Kuchna, Goodwill, Evansville
Amanda Simmons, Goodwill, Evansville
B. Smith, Goodwill, Evansville

Board Chair Gita Baker presided and called the meeting to order.

There was no public comment.

On a motion by Don Palmer, duly seconded, the meeting minutes of the August 7, 2023, meeting were approved as previously distributed. Roll call by individual members' present were all in agreement of approval.

Matt Fortney and Josh Cooper gave the Treasurer's report for the period through September 30, 2023. Josh noted the total year-to-date revenue is \$8,649,000, \$707,000 ahead of budget and total year-to-date operating income is \$872,000, \$726,000 ahead of budget. Goodwill funding is ahead of budget due to an additional \$100,000 from a GCSI grant that was able to be allocated to GEI. Federal funding is ahead of budget due to a large claim to the ARPA grant for Southeast. Operations provided a \$656,000 year-to-date through September. Investing activities used

\$631,000, net, for the purchase of fixed assets less inter-company repayments made by GEI to Anderson

On a motion by Perry Griffith, duly seconded, the financial statements for September, accounts payable for June, July and August and audited financials were approved unanimously. Roll call by individual members' present were all in agreement of approval.

Miriam Henry introduced Brandon Marks, who is serving as Interim Director for Corey Emery while he is on paternity leave. She also commented on Jeri Zawadzki who has moved to Director at University Heights and Brandy Bridgeforth who replaced Jeri at the Richmond location. Miriam then introduced L'Tanya White, the new Director at the Clarksville location.

Miriam reviewed the Enrollment and Graduate data, highlighting:

- Southeast opening in July 2023 with the first-year target of 100 – exceeded goal to 105.
- Enrollment numbers: (actual/target)
 - 2021-22 = 4018/4165
 - 2022-23 = 4178/4165
 - 2023-24 = 4373/4300
- Bloomington, Meadows, Richmond, and University Heights are planning to address enrollment shortfalls ahead of February count through targeted recruitment and enrollment efforts, community outreach and canvassing and with targeted staffing support.
- Increase of Multi-lingual Learners (MLL) in many of our schools. Directors and teams are working strategically to support these students. There has been a network focus on development and training of staff for both Special Education students and MLL students. A few schools are adding a second licensed specialist (MLL or Special Education) to their teams.
- There is a 100% College and Career Readiness (CCR) rate for this year's 53 Term 1 graduates.
 - 38 graduated with a certification: Pharmacy Tech, Certified Clinical Medical Assistant, Horticulture, NCCER Construction and Welding.
 - 17 graduated with dual credits.

There was discussion on MLL and SE location grant funding.

Kristen Kledzik commented on a recent community event held at the Shadeland location aimed at getting students used to coming in on Fridays and providing them with opportunities for tutoring and resources.

Johnny Manson shared updates about their inaugural enrollment season, highlighting their success in engaging with the justice involvement population.

Brandon Marks introduced Dylan Prince who shared his success story of graduating from the Excel Center and is now a store manager at the Winchester location.

Brandon Marks and Tiffany Jewell spoke on the Community Advisory Teams (CAT) within each school. Tiffany discussed their efforts to bring Marion County together and address common issues.

Miriam presented a proposal for a new policy regarding preferred name and pronoun usage for students in schools. The policy aims to inform parents in writing, within five days, if their student chooses to go by a different preferred name or pronoun than what is registered in the student information system (SIS). This does not legally change their name or school records. The new policy aims to provide a layer of communication between schools and parents for students who are under 18 years of age and to ensure we are aligned with recently passed legislature from the State.

On a motion by Laura Pickett, duly seconded, the Pronoun & Student Name Policy was unanimously approved as presented.

There were no updates/comments from the Mayor's Office.

The meeting was adjourned.